

# ENTJ: Extraverted, Intuitive, Thinking, Judging

## An Overview of the Commander (Chief) Personality Type

People often describe people with this type of personality as assertive, confident, and outspoken.

### Subtypes: ENTJ-T vs. ENTJ-A

ENTJs can be further categorized as:

- ENTJ-T (the turbulent commander)—Seeks validation and attention; tends toward anger and jealousy; emotionally driven; more sensitive, sentimental, and affectionate than ENTJ-A
- ENTJ-A (the assertive commander)—Confident; assumes others' acceptance; less emotionally reactive; handles stress and negativity well

### Key ENTJ Characteristics

- People with this personality type enjoy spending time with other people. They have strong verbal skills and interacting with others helps them feel energized.
- ENTJ types prefer to think about the future rather than focus on the here-and-now. They usually find abstract and theoretical information more interesting than concrete details.
- When making decisions, ENTJs place a greater emphasis on objective and logical information. Personal feelings and the emotions of others tend not to factor much into their choices.
- ENTJs are planners. Making decisions and having a schedule or course of action planned out gives them a sense of predictability and control.
- They are highly rational, good at spotting problems, and excel at taking charge. These tendencies make them natural leaders who are focused on efficiently solving problems.
- ENTJs are not necessarily good with emotions, but that does not mean they are intentionally cruel. They are prone to hiding their own emotions and sentimentality, viewing it as a weakness that should not be made known to others.

### Strengths

- Strong leadership skills
- Self-assured
- Well-organized
- Good at making decisions
- Assertive and outspoken
- Strong communication skills

### Weaknesses

- Impatient
- Stubborn
- Insensitive
- Aggressive
- Intolerant

### ENTJs You Might Know

- Bill Gates
- Charlize Theron
- David Letterman
- F. D. Roosevelt
- George Clooney
- Gordon Ramsay
- Harrison Ford
- Jim Carrey

- Malcolm X
- Margaret Thatcher
- Matt Damon
- Steve Jobs
- Whoopi Goldberg

### **Career Paths**

Thanks to their comfort in the spotlight, ability to communicate, and a tendency to make quick decisions, ENTJs tend to naturally fall into leadership roles.

These individuals sometimes find themselves taking control of a group without really knowing how they came to be in such a position. Because of their love for structure and order, the ENTJ is also good at supervising and directing others and helping groups complete tasks and achieve goals. They can quickly see what needs to be accomplished, develop a plan of action, and assign roles to group members.

ENTJs do best in careers where there is a lot of structure, but plenty of room for variety. Jobs that allow them to meet and interact with lots of different people are ideal. People with this type bring a lot of desirable skills to the table, including excellent leadership and communication skills, a hard-working attitude, and an ability to plan for the future.

### **Popular ENTJ Careers**

- Business analyst
- Company CEO or manager
- Entrepreneur
- Judge / Lawyer / Attorney
- Politician
- Scientist
- Software developer
- Systems Analyst
- University professor